

# The RAMMP Report

Summer 2017

**Welcome!** The sun is out, umbrellas are up, and barbeques are on! We're ready to chill out and kick back on our patio with the Summer RAMMP Report. With two new store openings, and one more on the way, this summer is bound to be full of SteakhouseCasual *fun in the sun!* 



### Williams Lake

#### **NOW OPEN!**

On June 12th we opened the doors to our 33rd Mr Mikes location in Williams Lake, BC.





We are proud to open in Williams Lake and look forward to our new guests visiting our restaurant and instantly feeling like they fit in. Mr Mikes is a perfect match for Williams Lake, with great food and a focus on family and fun.



Stay tuned for the grand opening of Mr Mikes Estevan!





A special shout-out to Williams Lake's first guests Sharon Webstad and Les Szmadyla.

## Estevan

On Tuesday, June 27th we opened our 34th MR MIKES in Estevan, SK. Congrats to twin brothers Trevor and Tyler Kutsak on the opening of their first restaurant. "We love the idea of having to wow a guest and knock their socks off with amazing service and food," said Trevor. "We will make sure that everyone from servers to bartenders to cooks and the general managers go the extra mile to make a guests experience the absolute best it can be." Congratulations to the opening of our 34th MR MIKES in Estevan! We look forward to many exciting things from you!













### In the News

#### **BC Restaurant Hall of Fame: Darren Flintoff**

Active restaurateur; President, Stonewater Group

After 34 years in the industry, Darren leads the largest Franchisee group in the MR MIKES chain with 11 locations. He has been recognized multiple times for Operations Excellence, Highest Sales Increase, Marketing & Community Spirit, and Restaurant of the Year Awards.







### Mr Mikes Franchisee Spotlight

Our team members do such a great job in ensuring every aspect of the MR MIKES operation is the best it can be and they are a huge part of our success.

Running a successful franchise is about more than simply getting people through the doors. Generating consistent revenue is necessary to keep a business running, of course, but success in the franchise world also requires perseverance, a strong team and a reciprocal relationship with the community the franchise resides in.

Chad Conrad, owner of MR MIKES SteakhouseCasual in Duncan, BC has weathered the highs and lows of franchise ownership firsthand. His restaurant has not only survived but thrived during challenging economic times to become a staple within the community.





## In the Community

Giving back to the communities in which we live and work is one of the driving values of RAMMP. Check out these great initiatives.



WOW! Congrats to MR MIKES Terrace who raised over \$1300 for the BC Children's Hospital Foundation! That's a lot of Mikeburgers for a great cause!



Mr Mikes Grande Prairie is proud to present Mentor of the Month: Mark has been a mentor with BBBS of Grande Prairie & Area since 2012. Congratulations Mark on being May's recipient of Mr Mikes Grande Prairie Mentor of the Month and thank you for your dedication to Big Brothers/Big Sisters! CLICK HERE FOR MORE



Iqbal Prihar celebrated her 10 year anniversary with MR MIKES Chilliwack. Congrats Iqbal, we look forward to many more years with you on our team!



Congratulations to MR MIKES Chilliwack lucky guest Candace Hill who won a trip to Germany to Oktoberfest for participating in our FeBREWary promotion.

### Social Media

Some great things have been happening at MR MIKES and we love to share those through our social media channels. Make sure to follow us, cause your missing out!













MR MIKES Steakhouse Casual Yesterday at 2:35pm - 🚱





Don't worry... we know your child's pop limit, we'll help them stay within it 😏 Hilarious story coming from MR MIKES Cochrane



#### Glass is half full

We had an early supper in town tonight at Mr. Mikes and the boy took full advantage of being allowed pop. Finally the waiter came out and said I think you've had enough pop for one day, so no.



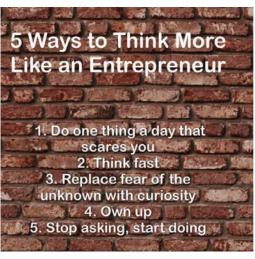
#### MR MIKES Steakhouse Casual

March 27 · 🚱

Do you love Jäger like we do? If so, come try our features while the deer is still here!

Check em' out: http://ow.ly/vphR30aiwKa





RAMME rammpfranchise Following rammpfranchise 5 ways to think more like an Words of wisdom credit: @brianscudamor "Entrepreneurs can be created, here are 5 ways to think more like one". rammpfranchise #entrepreneur #takerisks #risktaker #inspire #lead #dontbeafraid #thinkfast #justdoit #ownup #replacefearoftheunknownwithcuriosity #stopasking #startdoing #betheboss winewithcraig Well said my friend lindsay1621, lipstop\_kelly, fearisforsuckas and winewithcraig like this



#### MR MIKES Steakhouse Casual

June 8 at 1:03pm - 6

Never forget...Friends that drink together always stay together! ... \* \* \* Happy #NationalBestFriendsDay! Tag your Lodge Night friends below



## **Get SMOKED**

Our Get SMOKED promotion was held in April and May and we had an overwhelming response; over 18,000 Get Smoked feature items sold! Thanks to everyone who participated.



## **Annual RAMMP Conference**

Our seventh annual RAMMP conference got our Franchisees pumped for the Summer.

We had a blast educating and training our franchisees and getting them up to speed on our latest and greatest concoctions from RAMMP HQ.















### Restaurant of the Year 2016 Coquitlam





**Highest Sales Award 2016** 



**Operations Excellence Review Award 2016** Bonnyville



Sales Growth Award 2016 Coquitlam



**Marketing Community Spirit Award 2016** Drayton Valley

## **RAMMP HQ**









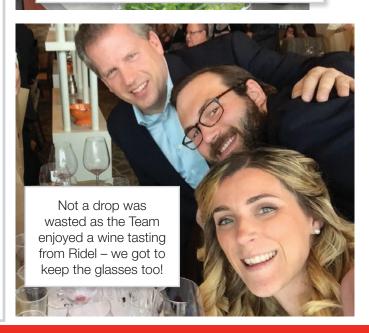
### Welcome to our new employees!



Jessica Marsolais Real Estate Manager



Andy Allen **Operations Manager** 



# New Menu Launch

We are thrilled to announce that we are launching our new menu the third week of July! To get you excited we have shared with you a sneak peak into some of the mouth-watering and delicious new items we are adding. Apologies in advance to your beach body!



Calamari Fritto Misto



**Mushroom Bruschetta** 



Gaucho Rib Eye



**Tomato Bruschetta** 



**Montreal Smoked Meat Poutine** 

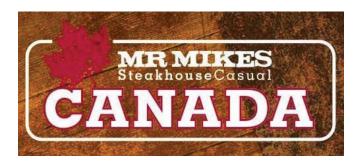


Cajun Chicken Fettuccini

# Food For Thought

Franchising — "Wait Till You Get Your Money Right" Four Fundamentals That Every Franchisor Should Follow





# We Are A Growing Family

We can't wait for three of our newest stores to open this summer across Western Canada! Stay tuned for their Grand Openings as well as many more MR MIKES coming to community near you Fall/Winter 2017/2018.

















Interested in franchising? Check out more of our available opportunities **here.** 









For information about Franchisee Opportunities or ideas on future content, please contact: 604.536.4111