



## The RAMMP Report

Winter 2015/2016



**Happy 2016!** The year is off to a great start with new stores in Peace River and Drayton Valley continuing the momentum in our system. Before we fully move into 2016, this first RAMMP report of the year celebrates great accomplishments and amazing team members from 2015, highlights our phenomenal guests in our 3rd annual Deeds Well Done campaign and jumps on the Star Wars bandwagon with a blog on business & storytelling. *May the Force be with you......* 





















New Additions to our Family







During the holidays, we held our third annual "Deeds Well Done" campaign. It showcased people in the communities that we operate in, doing really great deeds. Whether the deed is big or small, we love to hear about people making a difference in their community. The grand prizes included a \$100 MR MIKES gift card and \$1000 donated to the registered charity of the winner's choice. Over the six weeks of the campaign, there were a total of 170 entries with people across BC, AB, SK, and MB. Below is just a highlight of some of our grand prize winners and the great work they do in the community!

# Cathy

Duncan, BC

Cathy is one of the most generous people I have ever had the pleasure of meeting. Every year in September Cathy gets involved in the Muscular Dystrophy walk here on Vancouver Island. But, she doesn't just fundraise and walk the walk, she walks in full fire fighter gear with an air tank, mask and fully equipped. She does that so she can feel what people with MD feel, the struggle for every breath. She fundraises any way she can, silent auctions at work, selling pizzas from Moo's Pizza (who is another amazing community supporter) and bottle drives. This year she made it into the top 10 fundraisers in Canada raising over \$6,200 for MD. Also, in September she was a huge supporter of Cops for Cancers Tour De Rock. She single handedly filled 3 HUGE tables with family and friends at their Spaghetti Dinner at Shawnigan Lake school, where her very own son volunteered as a bus boy. In October she joined the cause to donate 100 towels in 100 hours to our local homeless Shelter (Warmland) where she met her target. She then joined the cause to donate 100 blankets in 100 hours, which she then donated to the same shelter. In previous years I've known her to collect socks, jackets, clothing and any necessity that a person would need to keep warm and clean. In the years that I have known her she has given her time, care, and passion to so many amazing causes in our community, and she does it only because she wants to.





# Sherry

Kitimat, BC

Sherry took it upon herself to start up a community supper club for a town with a growing amount of homeless people. The CSC\* is run completely by volunteers and donations. Most times Sherry pays for dinners out of her own pocket. Everyone in Kitimat is welcome to the dinners her and her helpers host on Mondays at the First Baptist Church. Sherry is always looking to reach out to our community and does everything in her power to make sure no one goes without. Warm clothes for the winter, food for the hungry. She does all this because she has such a huge heart. In the picture she is in the front row wearing a black tee-shirt, also pictured with her are some of the volunteers that have helped her reach her dream of pulling the community together and feeding the hungry.





## Seaw Regina, SK

My son and daughter-in-law started a program called Santa For Seniors. It was established to provide gifts for seniors in nursing homes in Regina. Many of these are forgotten individuals and the one gift they are given at Christmas time is something they treasure. Nursing homes submit individual names along with what the person wants for Christmas. It takes a great deal of time to coordinate all of the program but these two do it with the same enthusiasm every year. This year they hope to hand out about 1000 gifts. They are non-profit and have a web page called Santa for Seniors. For the joy they bring to so many, please consider them for your promotion.



## Janet

Lethbridge, AB

Janet always thinks of others before herself. When donating bedding to the Diabetes Society, she noticed the spokesperson was visibly cold. Without hesitation she went inside the Walmart, purchased gloves for the spokesperson and a Tim Horton's hot chocolate. She definitely treats others how we should treat each other!

## Clark

Prince Albert, SK

Clark started a 6 weeks to Christmas tradition this year, giving back to our community and helping change someone else's life. It started with an idea and spread, so many wonderful people donating their time to help make someone else's life betting during the Christmas season!









Regina, SK

Since moving to Regina in 2012 Dave has been involved in 2 animal rescue organizations, Bright Eyes and majoring to Regina in 2012 Dave has been involved in 2 animal rescue organizations, Bright Eyes and some moving to Regina in 2012 Dave has been involved in 2 animal rescue organizations in supplies and majoring the pack Project. He is involved with fundraising, rescuing, fostering and majoring in the various points loading and his truck can be seen at the various He was a major He pack Project. He is involved with fundraising, rescuing, fostering and his truck can be seen at the various points on a major He was a major.

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#### In the Community



#### **Making Spirits Bright**

Thirteen of our MR MIKES locations participated in a program this December called Making Spirits Bright. Team members at each of our restaurants adopted a local family in need and provided Christmas presents and food to make a holiday meal for the families on Christmas day. Team members volunteered their own time and money to make this program a success. Congratulations to our Stonewater group for executing such a great program.



# Cranbrook's Ram It Full for the Food Bank

In support of our Deeds Well Done program this year, our Cranbrook MR MIKES location partnered up with their local radio station to Ram It Full for the Food Bank. Guests were encouraged to bring in non-perishable food items which were then loaded into the back of a Dodge Ram and transported to the Cranbrook Food Bank. In exchange for bringing in a food item, guests were entered in a raffle for a chance to win a dinner for eight people at MR MIKES. The event was very successful with the truck being filled to the max with non-perishable items.





#### In the News



#### Sarah McPhee of RAMMP Hospitality Brands

From: Canadian Lodging News

BURNABY, B.C. — MR MIKES SteakhouseCasual (MMSC) has been keeping Sarah McPhee, real estate manager for RAMMP Hospitality Brands, very busy. Her main role is to identify potential markets and real estate opportunities for the MMSC brand — including partnerships with hotels.

The 55-year-old restaurant chain now has 25 locations in Western Canada, with 10 more in the pipeline. After 50-plus years, it is undergoing something of a revitalization, creating a new steakhouse category.

Read the full article **HERE** 

## IN THE NEWS

Prince Albert Now.....Mr Mikes promoting deeds well done By Sarah Rolles November 25, 2015

Read the full article **HERE** 

Lethbridge Herald.....Mr Mikes to recognize 'good deed doers' By Dave Sulz December 19, 2015

Read the full article <u>HERE</u>

Yorkton News....Mr. Mikes searches for deeds well done By Devin Wilger December 4, 2015

Read the full article **HERE** 

Overtime for a Good Cause
Posted by Canadian Franchise March 17, 2015

Read the full article **HERE** 

Regina Leader-Post...Mikes gather in Regina in quest of world record

By Ashley Martin June 29, 2015

Read the full article **HERE** 

## Congratulations and Welcome to our Family

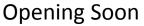
Peace River and Drayton Valley











Cochrane – Hinton – Martensville Edmonton – Whitehorse – Estevan Camrose – Fort McMurray





## MR MIKES Team Members in the Spotlight

Over the last year, we've featured many of the awesome team members from across the country who do such a great job in ensuring every aspect of the MR MIKES operation is the best it can be. They are a huge part of our success and they work directly with our guests every day. We want to celebrate our team members that were highlighted and what they enjoy most about their jobs.

### Jolene Salanskí

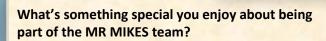
General Manager at MR MIKES
Cranbrook, BC

What's the best moment you've had at MR MIKES so far?

Probably on Earth Day last year when a guest came in and proposed to his girlfriend. They had their meal by candlelight and then as we turned the lights back on after an hour of darkness, our staff were standing there with a sign that said, "Will you marry me?" I walked up with the ring, he got down on one knee and she said yes.

### Kayla Cunningham

Server at MR MIKES Mission, BC



I started working there because my brother works there. He's at the back of house in the kitchen. We're always together and he's my best friend. Being around him all the time makes me really happy. My best friend since I was three worked there until last year and now her cousin works there, so we really are a family. A lot of our customers are regulars, so they know our stories and that we're all friends. They like to crack jokes with us. That's what keeps them coming back.



Assistant General Manager at MR MIKES Saskatoon, SK

Community leadership is very important to everyone at MR MIKES. What community activities have you been involved in so far?

We did a big fundraiser for the Childrens Hospital in Saskatoon in the lead-up to our grand opening. All sales went toward the hospital, plus all the service tips. We ended up raising \$10,000.

## MR MIKES Team Members in the Spotlight

### Ashley Hunter

General Manager at MR MIKES Bonnyville, AB

If you were an item on the MR MIKES menu, what would you be and why?

I would be a Filet Mignon with crab legs as it's my perfect match on the menu. The Filet is a classic steak and the crab legs are appealing and add an innovative edge to the plate. It leaves guests satisfied every time — which is my main focus when it comes to my job.



#### Kirsti Shanks

Server at MR MIKES Coquitlam, BC

What do you do at MR MIKES and what part of your work do you like best?

I serve our guests and act as a leader on duty when needed. I try to go above and beyond guests' expectations whenever I can to enhance the guest experience. Everyone here gets along so well together. We are a big family and it's really nice to have such supportive and caring people to work with.





Acting Kitchen Manager at MR MIKES Regina, SK

Tell us the story of your favourite experience at MR MIKES so far.

The positive guest feedback from our successful Regina store opening. One table commented to the manager how much they enjoyed watching the "chef" smiling and joking for their entire visit while the restaurant was so crazy busy. It seems like the open kitchen at MR MIKES allows guests to appreciate more what the kitchen is doing when the restaurant is busy.





#### 2015 Year in Review

## MR MIKES Team Members in the Spotlight

### Benjamin Phillippe

General Manager, Part-Owner

### Marisa Phillippe

**Assistant General Manager** 

Dauphin, MB

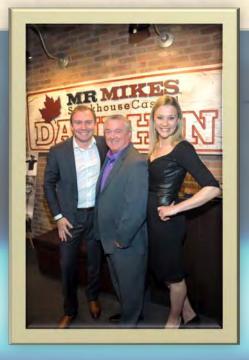
MR MIKES was crowdfunded by 30 investors in the business community. How has the city of Dauphin responded to the addition of a MR MIKES in their town?

**Marisa:** From the beginning the reaction has been overwhelmingly positive. People are always telling us that they "can't believe" there's a MR MIKES in Dauphin. Our restaurant stays true to RAMMP's 'come-asyou-are' values, but people also love that they now have a place to dress up for a night out as well.

Guests of all ages visit regularly and the community even gave us the idea of starting a pre-order service where customers can call us and order their meal in advance so that we will have it hot and ready for when they arrive at the restaurant. This way, people who visit over their lunch hour break can ensure they have time to enjoy the meal instead of feeling rushed to get back to work or school.

**Benjamin:** The best – and most obvious – highlight of the restaurant is how welcomed we have been by the community. The community is 100 per cent behind the restaurant and we can feel it. The whole town has said from the beginning that "Dauphin needed a place like this" and now, many months later, we still feel the overwhelming support of people coming to the restaurant.

With such passionate team members who share an obvious love for their work, strong sense of community spirit and an unrivalled enthusiasm for the entire guest experience, it's no wonder we had such a great year at MR MIKES.





#### Social Media

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Some great things have been happening at MR MIKES and we love to share those through our social media channels including our exciting new launch of our games program in our urbanLODGE. Make sure to follow us, cause your missing out!















September 17, 2015 &

Officially Employed! Yay @ MR MIKES Steakhouse Casual



#### May the Force Be With You

...classic storytelling archetypes in business (as it relates to Star Wars)

The world of business, and the operation of said business, comes with inherent traits and characteristics that border on the archetypal, that can also be clearly defined by neuroscience. By identifying those archetypes, you should be able to find a balance that will serve your business positively in the long run. Don't believe me? Let me point you towards two extremely well known and irrefutable sources of proof:

Click **HERE** to read the full blog



Winter is nature's way of saying, "Up Yours"

**Robert Byrne** 



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